

# Mario Bekes – Profile

A natural leader, public speaker, result driven, published book author, relationship-builder and facilitator with experience in investigative techniques and interviewing, interrogation methods, corporate human and competitive business intelligence.

Over the past 30 years I have conducted various types of investigation in the government sectors, including the department of defence and department of foreign affairs, the corporate and insurance sector in Australia and overseas; applying my knowledge, expertise, academic research and training in investigative intelligence and investigative-interviewing techniques.

Mario's professional career started with Ministry of Interior, Croatia in 1991 and he subsequently was transferred to the Department of Defence, Republic of Croatia and in 1998 Mario was transferred to the Department of Foreign Affairs – Directorate VII and sent to the Croatian Embassy in Australia.

During his career in the Department of Defence and Ministry of Interior as a combatant, with over 1,800 consecutive combat days, Mario was awarded for his contribution in the war for independence with numerous commendations, awards, and medals.

With proven investigative techniques and strategies from our analytical internal systems, you can stop worrying about the next investigation, insurance claim, intellectual property theft, industrial espionage and Whistleblower in your organisation.

Mario has authored:

- Chaos Theory – Road to Anarchy (2009)
- Proximus – Executive Close Personal Protection (2009)
- Competitive Business Intelligence (2012)
- Corporate and Workplace Investigations: Crime Investigative and Interviewing Techniques -Methodology and Applications (2018)
- Corporate Informant and Whistleblower Management Plan: Developing sophisticated human intelligence methods in corporate investigations (2019)
- Blood-Soaked Soil (2021) - living and working in communism, a war for freedom, democracy and independence

## Presence on Alive 90.5 FM

Mario is full member of Alive 90.5 FM for 3 years now, presenter of “Business Insights” radio talk show, sponsored by Mario Bekes /Insight Intelligence Group.

During past 3 years I was thankful for learning and developing skills as presenter and as well learning from other presenters and management team which I am still continuing today.

Past 18 months despite all challenges Mario attended radio station and presented his radio show and other shows (due not possibility other presenters to come from their LGA's) and by presenting Mario connected people, aiming to uplift spirits to all who are in lockdown, interviewing experts on mental health who shared their tips and insights how to feel better.

## Candidacy for Deputy Chair – Key Objective

I truly believe that this awesome community radio station Alive 90.5 FM must be recognised on the market, attract more sponsors and overall to continue connecting local area with other parts of Australia and O/S with modern approaches which I am intending to do when elected for position of Deputy Chair along with Chair and board members.

Station in past 3 years didn't change either internal look (new equipment, refurbishment etc) either marketing approach was adjusted to the market or presenters.

I am thankful for this opportunity to express my candidacy for Deputy Chair and I am strongly believing that Alive 90.5 FM can achieve more with me being elected as Deputy Chair.

I understand that this role requires time dedication and effort for which I am committed.

Thank you,  
Mario Bekes

Sydney 18<sup>th</sup> August 2021